



"I want you to **PRINT THIS PAGE** and **TAPE IT TO YOUR WALL** so you won't forget to attend our very content-rich teleseminar ... okay?"

~ Alex Mandossian

Teleseminar Dial-In Details

- Date:** Thursday, October 6th
- Time:** 6:00pm (Pacific) / 9:00pm (Eastern)
- Dial In:** 1-641-594-7568
- Passcode:** 942717#
- Main Topic:** **Teleseminar Secrets** – Tested Tips To “Sell From Your Seat” Without Spending A Single Penny More On Advertising Costs

4 Tips To Get The Most Out Of This Call

1. Print this sheet out so you can write and take notes during the call
2. Think of how to quickly implement the secrets revealed on the call
3. Make a deadline to complete at least 3 tips you'll learn on the call
4. Start calculating how much money you make from teleseminars

SPECIAL NOTE: This teleseminar starts on time according to www.Time.gov so please dial-in five minutes early so you don't miss any content. Your courtesy will be most appreciated ☺

Alex's Teleseminar Secrets

(Please Write Down Your Answers Below During Call)

“What are 4 time-tested tactics to get your teleseminar registrants to actually show-up on for all of your calls?”

- 1.
- 2.
- 3.
- 4.

“Statistically, when (during a 60-min. teleseminar) do you have the most participants listening to make your sales offer?”

- (a) During the first 5 minutes of your teleseminar
- (b) During the last 5 minutes of your teleseminar
- (c) At exactly the 30-minute mark of your teleseminar
- (d) Between 10 - 40 min. marks of your teleseminar

“How can you inspire your teleseminar participants to ask you questions during the call without disrupting your flow?”

“What are 4 commonly used terms to describe teleseminars?”

1.

2.

3.

4.

“What are 3 things should you always cover during the first five minutes of your teleseminars to maintain content-richness?”

1.

2.

3.

“What’s the fastest, easiest and most economical strategy to convert teleseminars into ‘HOW TO’ courses or audio e-Books?”

“What are the 5 elements that make good teleseminars great?”

Element #1:

Element #2:

Element #3:

Element #4:

Element #5:

“Why is it important to ask for testimonials during your teleseminars? How do you do it without being offensive?”

“How can you get participants to ‘opt-in’ to your online list when you are being interviewed as a guest on another teleseminar?”

“Statistically, what is the best product or service you can ‘upsell’ to people who get registered for you fee-based teleseminars?”

“When should your teleseminars be free? When fee-based?”

“How do you take the guesswork out of creating fresh content?”

“What’s the most profitable and reliable way to create your own ‘teleseminar series’ from scratch, even if you’re on a budget?”